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April 28 2010

## Key Dates, Central States, and New Purchases

Dear Daniel,

We have been extremely busy traveling the Midwest of late and, our inventory is teeming with new purchases. On HLRC.com we have over 12 Special Categories that allow you to view our inventory in a way that makes sense for your collecting needs and enjoyment. Categories such as [Collection Centerpieces](#), [Exceptional Gems](#), [First Year of Type](#), [Low Pop/Mintage](#), [Variety Premium](#), [Key Date](#), [CAC](#), [PCGS Secure](#), and [PCGS Secure Plus](#) to name a few. This week we are going to focus on our [Key Date](#) category. Key Dates are those special coins in every series that are the hardest ones to find. Sometimes this is caused by low original mintages, low survival rates, or by both. Either way these coins often prove the most challenging and the most expensive to buy. The later would be true for the absolute toughest date or dates in a series, but not always so for the secondary keys.

Key Dates are subject to hoarding, which means a collector may buy more than one because he suspects the price will rise, and then will have more to leverage and trade later. Sometimes an individual collector will buy more to help drive the price up, and history has shown this to be somewhat successful in such a thin market. In all, Key Dates of one series or another are not hard to locate, and are around if you want to add them to your collection. At HLRC we like dealing in Key Date coins because it is another feature that makes a coin interesting. What sets us apart is that we don't just offer any example of a key date on our list, we look for choice examples that are conservatively graded to offer you.

We believe that when you look at your collection the key should be one of the nicest coins in the set. I don't mean the highest grade necessarily, but it should be choice. Imagine a Morgan set with a 93-S that's been cleaned or has a scratch; it takes the entire set down a notch, and that's the first coin everyone

## Current Show



Milwaukee, WI  
April 28 - May 1  
Tables 1206 & 1207

## Our Next Show



Long Beach, CA  
June 3 - June 5  
Table 822

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## New

examines. If you want to purchase classy, choice, and really scarce Key Date offerings you should check our section on a regular basis.

We are going to highlight some of these examples in this newsletter, but keep in mind our inventory changes rapidly so call right away if something catches your eye. These coins are generally one of a kind. Also many coins that are really semi keys are listed in many of our other sections. It is hard to tell where the keys end and the semi keys begin, but suffice to say there are others that will not make the page.

Sincerely

Harry Laibstain  
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 800-869-1869

## Key Dates



[1798/7 \\$10 BR-6836, BD-1, R-4 PCGS XF45 9x4 Stars](#)



[1918/7-S 25C PCGS AU55](#)



[1928 50C HAWAII PCGS MS64](#)



[1913-S 25C PCGS VG10](#)



[1897-O 25C PCGS MS62 CAC](#)

To find more Key Date coins or other Special Categories visit  
[HLRC.com](http://HLRC.com)

## Purchases



1924 \$20 PCGS MS67



1919 50C PCGS MS65



1836 \$2.50 SCRIPT 8 PCGS MS64



1904 \$20 PCGS MS65



1891-S \$1 PCGS MS65+ CAC  
Secure with Plus

HLRC.com  
Links

## Currently at Central States



The Central States Numismatic Convention in Milwaukee is one of the largest coin shows of the year. It is a combined effort of multiple Midwestern states to host a national level convention. In addition to the hundreds of dealers from all over the country who will set up to buy and sell at Central States, it also has many other "Big Coin Show Features". A major auction venue, displays by collectors, educational forums, and many club meetings are all held surrounding the fanfare of this great show.

The Professional Numismatic Guild (better known as PNG) also puts on a special day at the front end of the convention where only PNG dealers may purchase booths for that day. We can be found at Tables 1206 and 1207, and we expect business to be quite brisk the entire week. If you have never been to a big show, and live in the Midwest, this would be a great venue for you to come and see what really makes the coin business tick. More information on this convention can be found at [www.centralstates.info](http://www.centralstates.info)

Please stop by and say hello if you make it to the show and remember if you have anything to sell, we love *first shot* and will always earn the privilege. Our offices are open this week and if you see a coin you would like to purchase, or have us hold to see at the show please call 800-869-1869 and our office staff will let our staff on the bourse floor know.

**We look forward to seeing you in Milwaukee!**

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## New Purchases



Want List  
Selling to Us  
Show Schedule

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[1915-S 50C PAN PAC PCGS MS66+](#)[Secure with Plus](#)[1797 \\$10 BD-1, R-5 PCGS GEN](#)[1922 50C GRANT-STAR PCGS MS65](#)  
[CAC](#)[1807 50C O-114, R-3 PCGS AU50+](#)[Secure with Plus](#)To see more New Purchases on HLRC.com [click here](#)

## HLRC is Always Buying

[1946-D 50C BTW PCGS MS66+](#)[Secure with Plus](#)[1908 \\$2.50 PCGS MS65+ CAC](#)[Secure with Plus](#)

HLRC is always in the mood to buy your coins and we would love the opportunity to get first shot at what you have to offer. We strive to make this a painless, and fast process, and we offer many perks that you will not find elsewhere. First you ship at our expense, and all of your coins are protected under our special insurance. Over 95% of these transactions take less than a week total and about the same percentage result in purchases. On the off chance we cannot get together with you on price, we ship your coins back, overnight at our expense. We also pay you by overnight check or bank wire.

**We love first shot! Give us a try!**

For more information:

Call 1-800-869-1869

Visit [HLRC.com](http://HLRC.com)

Email Harry directly [Harry@HLRC.com](mailto:Harry@HLRC.com)



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