



September 9th 2010

Gold Coins & Wedding Bells

Dear Customer,

We are now well into September, and the Summer is finally over. I was out of the office for several days in addition to the holiday weekend. Cat and I attended Drew's wedding in Laguna Beach California. For those of you that frequent shows, you know Drew has been on my bourse staff for about 10 years. Drew married Eric Ankerman. I've known them both quite well since they were young teenagers and they make a wonderful couple. I also have known both their fathers for almost 30 years since they are well known coin dealers. John Dannreuther is Drew's father and Walt Ankerman is Eric's father. Many of you will recognize those names. It was truly a coin industry wedding. A great experience for all involved, and we will share a few of the pictures we took with you here.

This week's newsletter is focused on Gold. With Gold racing to new record-breaking levels yet again, we will showcase our current inventory of Scarce and Choice Gold Coins. We have some really terrific gem Saints in 65 & 66, as well as some other Type Issues, many with CAC stickers. We also offer a smattering of scarce date Liberty Gold as well as some Early Issues, including a super rare and excellent quality 1797 Five. The 1797 Five is a great rarity for Early Gold collectors. Finding an example as unmolested and wholesome as this is incredibly rare. In 30 years of buying and selling rare coins, this is only the second I have owned, and the other paled in comparison to this coin. Recently an NGC 60 was sold at the Heritage ANA Platinum Night auction and brought \$218,500. The coin may have been graded higher, but it did not possess the originality of this coin, and anyone knowledgeable who viewed both liked this coin better.

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Show Schedule



Long Beach Coin Expo
September 23-24
Table 817



Philadelphia Coin Show
Sept. 30th - Oct. 2nd
Tables 621 & 623

We Specialize in
Early Tens & All
Better Date 10
Libs



HLRC

Heritage
ANA

(click to enlarge)



1797 \$5 16 Stars Small Eagle NGC AU58

This coin is offered at \$185,000 but for a limited time we are offering this coin to our Newsletter readers at **\$175,000** with Twice the standard Auction terms of payment (30 days)
(Delivery upon Final Payment - 10% Deposit required - Special Price for Check Payment)

We also have a little handful of nice, Early Tens, including a Beautiful [1795 Small Eagle PCGS AU53-CAC](#) graded coin. Again, anyone who has hunted these coins with an eye on finding a conservatively graded, wholesome example knows that finding one is a 1 in 25 proposition,

U.S. Gold New Purchases

1885 \$3 PCGS AU55
Rare1878 \$3 PCGS MS64+ PCGS Plus
Super Clean1906-D \$5 PCGS MS63 CAC
Fresh1916-S \$20 PCGS MS65
66 Obverse1913-D \$20 PCGS MS64+ PCGS
Plus

among coins that have already been encapsulated. In addition, we have added new Gold coins yesterday and all will be showcased here for your viewing pleasure.

I would also like to review one other coin that I feel is a tremendous opportunity, and once it's gone will be very hard to duplicate. It's not Gold, but I'm taking some poetic license here. Our [1794 \\$1 PCGS-VF30-CAC](#) is among one of the most sought after coins in the U.S catalog. With perhaps 100 pieces known, and many of those damaged, this first year dollar is off the charts with demand in the marketplace. Like rare Early Gold or rare anything wholesome and conservatively graded, coins are 1 in 25. The rarity of a coin that can pass the PQ test at this level is nothing short of exceptional. To date, CAC has certified only three 1794 dollars. One is listed as MS63, that's probably a million dollars these days. The next is an XF45, which belongs to a customer of mine. He is not selling, and if he does, he has promised to call me first. The third is the VF30 we offer. If you have considered owning a 1794 dollar which is something better than the awful examples that have come to auction recently, then give this coin some serious consideration. Call me today to discuss this coin and work out a deal, a trade, or some fancy terms. I understand not everyone has this kind of money freed up, but I am anxious to place this coin in a collection rather than sell it to one of my dealer friends. I would like very much to own it again if the opportunity should arise. It is a tremendous store of value, and has been among the most valuable issues auctioned over many, many decades. Since 1870 a 1794 dollar has been

" The Top 10 Most Valuable Coins Auctioned Each Decade".



1794 \$1 PCGS VF30 CAC

As mentioned above, there has been a break in the action at HLRC, but we are getting back into the swing of things with great enthusiasm. I have many new coins to process which backed up while I was away, and I have already started to add some juicy items. Check our Confederate Scott token, our Gem 1916 Barber Quarter, or any one of our several really Gem S-VDB cents. Much, much more to come in the following weeks, and expect postings to rival that of a large show in the next 2 weeks.

Though it's a bit too early to be certain, we feel the end of summer doldrums are about to pass. It was quiet just after ANA for about a week, and then things picked up and sales were being made on some of the good coins we purchased there. This happens every year after ANA

U.S. Gold



1850-O G\$1 NGC MS62



1861-S \$2.50 PCGS AU53

Civil War



1875 \$2.50 PCGS AU55

400 Minted



1882 \$2.50 NGC MS64 CAC

Semi PL



1905 \$2.50 PCGS MS66 CAC

Satin Gem

as dealers and collectors try to digest what they did at the show. Additionally with the summer ending, vacation time winding down, and kids getting back to school, households are pre-occupied. With Long Beach and Philadelphia just around the bend, we predict activity to be swift and increasing. Now is a great time to buy! If you normally purchase in the mail, please look us over carefully, and keep checking back for the next two weeks.

I'm going to try and build the inventory back to 300 coins, and some new, beautiful, and scarce items are only days away.

Show Schedule

Sept. 22nd - 24th Long Beach Coin Expo Table 817
(Wednesday Dealer Setup/ Thursday & Friday/ We will not be there Sat.)

Sept. 30th - Oct. 2nd Philadelphia Coin & Currency Show Tables 621 & 623
(Thursday - Saturday)

Remember we are highly competitive buyers at fair market values and will pay premium money for quality coins.

Please note estimates over the phone can lead to confusion and false expectations, either high or low, and decrease the chance of a successful transaction. For the smoothest transaction possible we offer the opportunity for you to ship your offerings overnight directly to us, at our expense, and on our insurance! We receive the coins the next day, evaluate them and make you an offer within one to two business days. 9 times out of 10 this results in a transaction and you will have a check in your hands the following day.

Please contact Shealyn or Joy at our office at [800-869-1869](tel:800-869-1869) or email joy@hlrc.com or shealyn@hlrc.com and request shipping instructions. We can even ship you boxes and labels for super easy shipping! Call or email us anytime and we will be happy to answer almost any questions. We look forward to doing business with you!

Next week we will return to our normal format with many new coins and some more detailed market insights. For now we will just say we feel positive about the future, and hope we can buy or sell some coins with you soon.

Drew, Eric, all the Dannreuthers JD, Paige, Karen as well as the Ankermans, Walt, Gerry, and Bryan we wish you the very best and thank you for sharing your families. This past weekend will surely be one of the best Weddings combined with a Numismatic Pedigree I'll ever experience.

Sincerely,

Harry



1878 \$3 PCGS MS64 PCGS Plus
Super Clean



1850-D \$5 PCGS AU55 CAC
Unmolested



1891 \$5 PCGS MS63 CAC
Claims to 64



1905 \$5 NGC MS65+ NGC Plus
Satin Gem



1861-S \$10 PCGS AU55
Rare Civil War Date



1876 \$10 PCGS XF40
Rare



P.S. Harry forgot the Wedding Token which was in a PCGS Proof Set Size Slab, we will have a picture of that next week.

US Gold Selections



1907 \$10 Liberty PCGS MS64
Great Luster



1910-D \$10 PCGS MS63 CAC
Extremely Clean



1904 \$20 NGC MS64 CAC
High End 64



1908 \$20 NO MOTTO NGC MS66+
NGC Plus



1908 \$20 NO MOTTO PCGS MS66+
Secure with Plus



1914 \$20 NGC MS62 CAC



1834 \$5 CAPPED, BREEN 6499, BD-1, NGC MS61

Lustrous example of the short lived fat head five series. One of the scariest gold type coins in the catalog and often the last to be acquired. Well struck and attractive.



1795 \$10 BD.2, T-2, R-4 PCGS AU53 CAC

13 Leaves - These almost never come to market with fresh frosty luster intact. This one has it! A very high end example with a great deal of luster and virtually no wear. Far superior to what is found on the market today. Great coin for your first year type set. CAC Approved



1923-D \$20 PCGS MS66



1924 \$20 PCGS MS65 Secure with Plus



1924 \$20 PCGS MS66



1924 \$20 PCGS MS66



1924 \$20 PCGS MS65+ PCGS Plus CAC



1927 \$20 PCGS MS65+ PCGS Plus CAC

See these in our U.S.
Gold Section
at HLRC.com



1798/7 \$10 BR-6836 BD-1 R-4 PCGS XF45 9x4 Stars

9 x 4 Stars - Attractive example of this scarce Heraldic eagle ten. As rare and valuable as many of the small eagle dates in this big ten early gold category. Quite a bit of luster and detail remain giving this one claims to AU.

PCGS Grading Special

Economy tier

We pay 20% of fees if coins come back to our office

Minimum 10 coins

Retail Price per coin is \$18

5 Day Tiers

We pay 20% of fees if coins come back through our office

Includes 5 Day Secure Plus & 5 Day Express

Minimum 5 coins

Retail Price per Coin is \$50

Walk Thru Submissions & Show Submissions

We pay 20%

All Postage and Insurance is Additional

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